# **Scaling Network Lead Entities Grantee Profile**

(P4A

Network Name: Pennsylvania Association of Area Agencies on Aging (P4A) and Comprehensive Care Connections, IN. (C3) Community-Integrated Health Network Initiative

## Grant Goal:

The goal of this initiative is to provide health and managed care partners coordinated access to, and delivery of consistent, highquality programs and services that address social determinants of health (SDOH).

### **Grant Partners:**

- Pennsylvania's 52 Area Agencies on Aging (AAAs)
- 9 Centers for Independent Living (CILs)
- Comprehensive Care Connections (C3)
- Commonwealth of Pennsylvania Department of Aging
- Pennsylvania Council on
  Independent Living
- Commonwealth of Pennsylvania, Harrisburg, Committee for Aging and Polder Adults Services

Target Population: Older Adults,

**Award:** \$291,560

Older Adults, underserved populations

#### **Grant Objectives:**

- Leverage the CIHN's connective strengths
- Increase the effectiveness, efficiency, and business acumen of AAAs/CILs
- Improve data collection and analysis of current products and services to build a business case and value-proposition for CBOs
- Increase the number of successful contractual relationships with health partners
- Improve quality and consistency of services and programs across participating CBOs

#### **Grant Contact:**

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## Grant Summary:

The P4A, in partnership with CS and community-based organizations (CBOs) will, in the course of this two-year project, build a statewide Community-Integrated Health Network (CIHN) to serve as a single-source, value-based contracting system for Pennsylvania's local AAAs and CILs. These AAAs and CILs in Pennsylvania lead sixteen Service Areas that also operate Pennsylvania Link to Aging and Disability Resources (PA Link), the states NWD System. Key Tasks within Grant include:

- Coordinate and expand the existing statewide network of contracted CBOs with the capacity and expertise to deliver the products and services.
- Perform a market scan and establish a database of
- potential health and managed care prospect organizations.
- Catalog contracted agencies current product and service capabilities and capacities that align with the results of the market scan.
- Create a regional and statewide matrix of products and services that align with the intersection of our contracted agencies' capabilities
- Develop and implement common design standards and processes for these products and services across participating agencies.

The excepted products are training, technical assistance, product development and standardization, cost analysis, financial strategic analysis, readiness review to support preparedness, credentialing, data collection, and transfer methods, dashboards for tracking measures, data aggregation and analysis, marketing and business case development, strategic planning, and organizational leadership development, contracting templates, and ongoing administrative support. Anticipated outcomes include:

- Staff support CIHN activities
- Competency-based trainings to all participating agencies
- Marketing materials and data-driven value propositions to use in contract negotiations with potential healthcare contractors
- Enhancement of existing cloud-based storage for sharing resources
- Awareness and understanding across healthcare organizations of the CIHN
- A plan for increasing Health Information Exchange connectivity
- Planned Activities for NLE enhancement will focus on:
  - **⊠Leadership**
  - ⊠Finance
  - Business Development
  - Network Development and Support
  - Network Administration

